



Technology Case Study

Business Problem:
Merging 4 Telecom Companies Together Through
Acquisition. Need to Reduce Redundancy and Cost.

VERTICAL:  Technology

NLP SERVICES:  Lean
Transformation

THE CLIENT

A Communications and Telecom firm was in the process of merging 4 different companies together that they had acquired which created a company with revenues above \$100M and a staff of over 250 employees. To operate efficiently and profitably, they needed to consolidate operations, and reduce redundancies and costs.

APPROACH

- \$148K invested with NLP
- 8 Workshops
- Site Consolidation
- Client Engagement & Support
- Product Lead Time
- Synergy in Purchasing Equipment

THE RESULTS

Financial Improvements

\$1.5M in elimination of re-work, productivity increases, product cost reductions, reduction in telecom inventory

Staffing Improvements

- Trained 20 employees
- Certified 2 Team Leaders
- 1 Lean Facilitator

